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RBG.1-F-019
12/06/2017
01/08/2023/2
Retail Banking
Department

## STANDARDIZED PRE-CONTRACTUAL FORM FOR MORTGAGE LOAN FLEXI TERM

| Parameters | Terms and conditions for Mortgage Loan Flexi Term <br> Presenting textThis document is not a legally binding offer. The figures are given in good faith <br> and are an accurate statement of the offer that the bank will make under the <br> current terms of the market, based on the information provided. However, these <br> figures may fluctuate according to market conditions. The provision of <br> information is not obligatory to grant the loan. |
| :--- | :--- |
| Name and bank contact <br> details | BANKA KOMBETARE TREGTARE (BKT) SH.A <br> Address: "Rruga Vilave", Lundër 1, Tiranë <br> Phone Number: 042 266 288 <br> Web Address: www.bkt.com.al <br> Email: info@bkt.com.al |
| Product Purpose | Mortgage loans are used to fulfill the personal needs of the individuals, <br> to buy, construct or improve a home. From this product can profit not <br> only individuals but the self-employed professional as well (doctors, <br> dentist, pharmacist, lawyers etc) who want to buy or build their own work <br> premises or individuals who generate income from employment and who want <br> to buy a unit for investment purposes (rental). |
|  | This product is used for the purpose stated in the point 3 where the bank will <br> require as collateral mortgage of immovable properties. <br> Mortgage properties are real estates like land, building and everything that is <br> build and constructed within the land or the building offered as collateral. The <br> collateral offered can be different from the credit object |
| Product Description | The real estate valuation report is carried out by independent evaluators <br> authorized by the bank and this cost is covered by the applicant. In any case, <br> the Multi Credit Financing Criteria/Open Collateral Market Value will not be <br> greater than 75\%. |
| Friteria/Loan <br> Amount over the <br> Open Market <br> Value of the <br> property offered <br> as collateral | The loan will be repaid in equal monthly installments (principal + interest) <br> according to the repayment annex and not as a one-time repayment at the end <br> of the maturity period. The bank finances up to 75\% of the market value of the |
| property offered as collateral, as specified below, but not more than the price |  |
| specified in the sales contract. |  |

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| (Examples) | Category (Eur |  |  |
| :---: | :---: | :---: | :---: |
|  | 3\% fixed for the first year then 1Y Euribor 2.5\% not less than 3.5\% (changing each 12 months) | 3.5\% fixed for the first year then <br> 1Y Euribor + 3\% not less than 4\% (changing each 12 months) | 4\% fixed for the first year then <br> 1Y Euribor + 3.5\% not less than 4.5\% (changing each 12 months) |
|  | In this way is applied the interest rate also for the other category of the customers mentionet above. |  |  |
| Effective Interest Rate | The effective interest rate (EI) expresses the total cost of the loan including interest, commissions and any other type of expenses that the borrower pays in connection with the loan agreement within the terms of this loan agreement. For the purposes of calculating the NEI, the total cost of the loan does not include expenses that are not recognized on the date of the calculation of the NEI, expenses payable by the borrower of obligations for non-implementation of the conditions provided for in this contract, costs payable by the customer in connection with the agreement of credit to other persons (for example, a notary, tax authority, mortgage register) and any expenses generally incurred for registration and guarantees; expenses for insurance and/or non-binding guarantees, expenses for commissions applied to unused funds and expenses for commissions for changing contractual conditions. NEI will be calculated with the assumption that: <br> - the loan contract is valid for the agreed period, and <br> - the parties fulfill their obligations, according to the terms and date agreed in this loan contract, and <br> - the percentage of interest and other expenses that are included in the calculation of EIR remain unchanged (fixed) until the end of the loan contract. |  |  |
| Loan Amount and currency | Maximum Loan Amount - 50,000,000 ALL/ 400,000 EUR Currency: ALL/Euro |  |  |
| Duration of the mortgage Ioan contract | Maximal Loan Term for Home/House Construction Loan <br> 12 years from the date of disbursement, variable up to 25 years for the Lek Currency according to the volatility of the 1-year Treasury Bond and in the Euro currency according to the volatility of the 1-year Euribor. <br> Up to 12 years from the date of disbursement, variable up to 25 years for Euro Currency according to the volatility of 1 Year Euribor. |  |  |
| The loan is in a different currency than the one in which the consumer generates the income | $\square$ The Ioan is in a currency different from the customer's income;The loan is in a currency same as the customer's income; |  |  |
| The value of the loan installment, expressed in the currency in which the consumer generates income, may change. | The bank will notify the customer in cases where, as a result of the exchange rate change, the loan installment will increase by $20 \%$ of the counter value of the installment that would result if the exchange rate between the loan currency and the currency in it were applied which the customer generates income, on the date of signing the contract. The client is given the option of converting the loan into the currency that generates income. The request for conversion will be subject to evaluation by the Bank in accordance with the financial |  |  |

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|  | documentation that the Borrower will submit at the time of submission of the <br> written request and, if the lending conditions are met, the conversion will be <br> carried out at the Bank's official exchange rate on the day that the conversion <br> is performed. |
| :--- | :--- |
|  | -As a condition for approving the loan, the Borrower will open one or more <br> current accounts with the BKT, called the "loan account", in which the Bank will <br> disburse funds and through which the loan will be repaid. <br> - Loan withdrawal will be done in one of the following ways: by cash withdrawal, <br> by electronic withdrawal, by a check issued by the customer to the bank, by <br> payment order issued with writing in favor of third parties. <br> - When, during the disbursement, the Bank finds that the Borrower has <br> exceeded the conditions provided for in the Credit Contract signed by the <br> parties, the Bank has the right to request the termination of this contract, which <br> will be accompanied by the return of the amounts used until that moment and <br> the corresponding interest. <br> - The disbursement of funds for the purchase of a house/shop will be made to <br> the client's account and then transferred to the notary's asset disposal account <br> or to the selling party's account <br> - The disbursement of funds for house/shop construction will be made to the <br> client's account. The amount of the loan in this case will be disbursed with a <br> minimum of 2 parts, which depends on the amount of the applied loan. |
| Loan Closing the |  |

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| Loan conditions and NEI calculation table |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Amount |  |  | 4,000,000 | ALL |  |
| Maturity ( No of Instalments) |  |  | 300 | Months |  |
| Applicant's age |  |  | 27 | Years |  |
| Gender |  |  | Female |  |  |
| Type of Customer |  | Salary Paid Customers in BKT |  |  |  |
| Interest Rate (=) |  | 1 Y Treasury Bill |  | Plus (+) (Margin) |  |
| 2.50\% |  |  |  | 2.50\% |  |
| Disbursement Comission |  | 1.0\% |  | 40,000 | ALL |
| Life Insurance Premium Rate |  | ~ 0.07\%-3\% of the loan amount |  | 2,560 | ALL |
| Property Insurance Premium Rate |  | $\sim 0.06 \%-0.25 \%$ of the loan amount |  | 2,611 | ALL |
| Others( if there are) |  |  |  |  | ALL |
| Monthly Instalment |  |  |  | 17,944.67 | ALL |
| Effective Interest Rate (EIR) |  |  |  | 2.60\% |  |
| * 5,383,401 ALL |  |  |  |  |  |
| * The amount of the total principal and interest to be paid is calculated with the above interest rate. This total amount may change depending on changes in the Treasury Bond or Euribor and the minimum interest applied according to the product selected. |  |  |  |  |  |
| Loan amortization table (repayment plan) |  |  |  |  |  |
| Currency | Loan Amount | $\begin{aligned} & \text { Interest Rate } \\ & \quad \text { (in \%) } \end{aligned}$ | Loan term in years | Loan term in months | Monthly Loan Instalment |
| ALL | 4,000,000 | 2.50\% | 25 | 300 | 17,945 |
| Monthly Instalment | Beginning Balance | Interest <br> Amount in (\%) | Principal Repayment | Monthly Loan Instalment | Final Balance |
| 1 | 4,000,000 | 8,333.33 | 9,611.34 | 17,945 | 3,990,389 |
| 2 | 3,990,389 | 8,313.31 | 9,631.36 | 17,945 | 3,980,757 |
| 3 | 3,980,757 | 8,293.24 | 9,651.42 | 17,945 | 3,971,106 |
| 4 | 3,971,106 | 8,273.14 | 9,671.53 | 17,945 | 3,961,434 |
| 5 | 3,961,434 | 8,252.99 | 9,691.68 | 17,945 | 3,951,743 |
| 6 | 3,951,743 | 8,232.80 | 9,711.87 | 17,945 | 3,942,031 |
| 7 | 3,942,031 | 8,212.56 | 9,732.11 | 17,945 | 3,932,299 |
| 8 | 3,932,299 | 8,192.29 | 9,752.38 | 17,945 | 3,922,546 |
| 9 | 3,922,546 | 8,171.97 | 9,772.70 | 17,945 | 3,912,774 |
| 10 | 3,912,774 | 8,151.61 | 9,793.06 | 17,945 | 3,902,981 |
| 11 | 3,902,981 | 8,131.21 | 9,813.46 | 17,945 | 3,893,167 |
| 12 | 3,893,167 | 8,110.76 | 9,833.90 | 17,945 | 3,883,333 |

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| Guarantee/Security required | As a guarantee, the bank will accept a mortgage on an asset of the type, Apartment, Unit (shop), Land, Land and Building, etc. <br> Example 1 <br> Client $Y$ has applied for a home purchase loan in the amount of 10,000,000 Lek. The collateral that will be offered in this case is the same as the object of the Ioan. <br> In this case, since the collateral offered is the same as the object of the loan, the amount of credit that can be granted to the client is up to $100 \%$ of the Open Market Value of the collateral offered. <br> Formula: <br> Open Market Value of the Offered Collateral $=($ Loan Amount/100\%) $=$ ALL 10,000,000 <br> Example 2 <br> Customer X has applied for a home loan by offering a collateral other than the Ioan facility. The Open Market Value of the offered collateral (OMV) is 10,000,000 Lek determined by the external appraiser. <br> In this case, since the collateral offered is different from the object of the loan, the amount of credit that can be granted to the client is up to $75 \%$ of the Open Market Value of the collateral offered. <br> Formula: <br> Loan amount $=$ (Open Market Value of Offered Collateral X 0.75) = ALL 7,500,000 |
| :---: | :---: |
| Additional non-refundable costs where applicable | Expenses for the property valuation report (varies from ~ ALL 7,500 - ALL 30,000 with VAT based on the type of property subject to valuation). <br> The cost mentioned above is classified as a pre-approval cost and is covered by the applicant, regardless of the final decision. This cost is unavoidable by the applicant. This service is not provided by the bank but by authorized experts. |
| Other additional costs | Type of Expense Value <br> Notarial and legal <br> expenses, such as <br> (notarization of <br> contracts) For the loan contract ~3,000 ALL <br>  Fort he mortgage contract depending on the loan <br>  amount as below: <br>  For loan amount from 1-500,000 ALL ~2,000 ALL <br>  For loan amount from 500,000-1,500,000 ALL ~ <br>  3,000 ALL <br>  For loan amount from 1,500,000-5,000,000 ALL <br>  $\sim 4,000 \mathrm{ALL}$ <br>  For loan amount from 5,000,000-15,000,000 ALL <br>  $\sim 6,000 \mathrm{ALL}$ <br>  For loan amount from 15,000,000-50,000,000 <br>  ALL $\sim 8,000$ ALL <br>  For loan amount from 50,000,000-100,000,000 <br>  ALL $\sim 10,000$ ALL <br>  For loan amount above 100,000,000 ALL <br>  $\sim 15,000 \mathrm{ALL}$ |

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|  | Life insurance policy premium rate <br> Mortgage Expenses <br> Property Insurance Premium Rate <br> Disbursement Commission <br> The above costs are clas unavoidable and mand expenses, notarizatio executed only once, repeated every year. | ~ $0.07 \%-3 \%$ of the loan amount (Varies by the Ioan amount, age, gender of the applicant, health questionnaire or health condition) <br> For loan amount from 1,000,001 ALL up to <br> 10,000,000 ALL ~15,000 ALL <br> For loan amount above 10,000,000 ALL ~25,000 ALL <br> ~ 0.06\%-0.25\% of loan amount (varies from the Ioan amount, type of property, location, event risk assessment, etj.) <br> $1 \%$ of the loan amount <br> $0 \%$ for the purchase of loans from other banks <br> (only in cases where the loan contract to be purchased contains an early repayment commission) <br> ed as costs after loan approval. These expenses are ry before disbursement of the loan. Mortgage loan contracts and commitment commission are property and life insurance policy premiums are |
| :---: | :---: | :---: |
| Penalties for payments in delay | In the cases that (interest or princip rate, has the right in Euro per mon installment (princi on the terms of this | orrower is unable to repay the matured installment n time, the Bank, in addition to the normal interest pply a penalty of 4 (four)\% on ALL and 3 (three)\% calculated on the obligation of the next unpaid interest) for the period in which it is overdue based ntract. |
| Other penalties | In the cases that the agreed purpose of the loan and ac applying the actio initial loan amoun In case of non-pa right to apply a p month on the unp | Bank discovers that the loan has not been used for en it has the right to immediately request the return lated interests, or if it sees it reasonable instead of entioned before, may apply a $1 \%$ penalty on the <br> nt of commissions and interest, the Bank has the y of 4 (four) $\%$ in ALL and 3 (three)\% in Euro, per mount of commission and interest. |
| Penalty for early repayment (when applicable) | $2 \%$ of the loan am early repayment $1 \%$ of the loan am early repayment | paid before the deadline, if the period between the he maturity of the loan is over 1 year paid before the deadline, if the period between the maturity of the loan does not exceed 1 year |
| Official notice between the parties | All notices, communic with the consent of b (registered mail) to th possible by a durable Agreement, diskette, The Borrower/Guarant made to these address can submit his advertis of 15 calendar days. | between the parties will be made in writing and parties delivered personally or by registered mail dress specified in the Credit Agreement or when s of communication (e -mail specified in the Credit M, DVD). <br> eclares and accepts that all types of notifications ill be considered as received by him. The customer nts to the Bank, as far as it is known, within a period |

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|  | The Borrower/Guarantor is obliged to notify the Bank within 15 calendar days <br> of any change in his address. As long as he has not notified the new address, <br> the Borrower has no right to dispute the notifications made at the previous <br> address. |
| :--- | :--- |
| The customer has the right to withdraw from the loan contract within a calendar <br> period of 7 days. This term starts from the date of signing this contract. In cases <br> where the loan amount has been disbursed to the customer's account and the <br> latter exercises the right to withdraw from the Loan Contract, then the customer <br> accepts and undertakes to repay the principal and all obligations for interest <br> and/or penalties, as well as other possible expenses of the bank created with <br> third parties for the effect of disbursing this amount. If the borrower withdraws <br> from the loan contract, the co-borrower or mortgagor or guarantor who has <br> given a guarantee for the borrower's obligations under this contract also <br> withdraws from the loan contract or withdraws the guarantee/s placed by him <br> for the execution of the contract. |  |
| from the loan contract |  |
| - In the case when the collateral offered is the same as the object of the loan, |  |
| the client cannot request its replacement with another asset. |  |

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|  | - | Through BKT Smart App <br> Through Official Post Office |
| :--- | :--- | :--- |
|  | - | Through the form dedicated to the official website of the BKT <br> Through Facebook complaints and suggestions form |
| Time period of validity of <br> pre-contractual <br> information | The period of validity of the pre-contractual information is 7 (seven) calendar <br> days from the date of signature of this information by the client. |  |

## 22/09/2023

(City, dd,mm,yууу)

Customer: Name Surname
(Signature)

Branch Specialist: Name Surname (Signature and Bank Stamp)

